



A company of  ZURICH

# Cybersecurity for Managed Service Providers

Flexible, Scalable, and Partner-Friendly  
Solutions Tailored for Growing MSPs



## Do you have the partner you need?

As an MSP leader, your top priority is keeping your clients' networks running smoothly and securely, but the threat of a cyber incident, one that could take down a client's network and encrypt their data could keep anyone up at night.

Are you confident you're using the right security tools? Do you have the expertise to get the most from them? Can you stay ahead of new threats and respond quickly when something happens?

## Let's Secure Your Clients' Future

At SpearTip, we understand the unique pressures MSPs face. Our goal is to help you keep your clients protected and your business thriving, with powerful tools, expert support, and a tailored partnership you can count on. Focus on what you do best, we'll handle the rest.

## Who is SpearTip?

At SpearTip, our mission is to keep your business secure and resilient. We help you prepare for, protect against, and quickly respond to cyber threats so you can focus on what matters most. By combining top talent, advanced technology, global expertise, and actionable data, we deliver solutions you can trust. With over 20 years of experience in cybersecurity, we proudly serve as a fully owned company of Zurich Insurance, one of the world's largest and most trusted insurers. Partner with us for peace of mind in a digital world.

## Why partner with SpearTip?



### Superior Security Operations, Best-in-Class Tools and Service

- Fully staffed 24/7 Security Operations Center (SOC) using open architecture
- Onshore, highly qualified cyber analysts from top programs, working directly with your team
- Dedicated account management and "white glove" support, ensuring a seamless experience for you and your clients
- Solutions for clients of all sizes



### Integrated Monitoring and Incident Management

- End-to-end integration between Managed Detection and Response (MDR) and Incident Response (IR) for rapid, coordinated action
- Dedicated incident response hotline with a full suite of services delivered by SpearTip and our trusted partners at preferred rates



### Flexible Pricing to Support Your Growth

- Billing based on active seats, reviewed monthly
- No minimum commitment, ideal for smaller or fast-growth MSPs
- Competitive rates to help you grow faster



### A True Risk Management Partner Adding Unique Value to Your Clients, Backed by a Top Global Insurer

- We help you educate your clients on new cyber risks and our services can protect them
- Curated pricing based on special insurance conditions for customers using our monitoring tools through partnerships with select cyber insurers

## Our Services (In House, Not Brokered)

### Advisory Services

- Vulnerability Assessments
- Penetration Testing
- Policy Review
- Incident Plan Development
- Tabletop Exercises

### Managed Security

- Endpoint Detection & Response (EDR)
- Identity Threat Detection and Response (ITDR)
- Microsoft O365 Compromise Assessments
- Managed Security Awareness Training

### Incident Response

- Incident Management
- Digital Forensics & Incident Response (DFIR)
- Threat Hunting
- MSP Incident Hotline Development & Management

## What our clients are saying

"The SpearTip team was remarkable! During our incident we felt like we were SpearTip's only customer. We absolutely want to keep SpearTip as a partner."

- Information Service Lead

"SpearTip is great because they answer calls quickly and stick with the issue/question until the issue is resolved. Their ability to watch the status of systems and quickly recognize malicious activity has been reassuring."

- IT Director

## Are your clients prepared for an incident?

Get results on how you can improve fast and free here by scanning the QR code:



## Ready to Strengthen your Security Offering and Give Your Clients True Peace of Mind?

Contact us today to start a conversation about how we can work together.

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### SpearTip

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