

SHADOWSPEAR® CLOUD MONITORING CASE STUDY

Protect cloud applications from cyber threats



COMPANY PROFILE

INDUSTRY

Transportation

SIZE

0 - 5000 Users

REGION

Southern United States

REVENUE

\$25M - \$100M

PROTECT

- Google Workspace
- Microsoft Tenant
- Salesforce

AVOID

- Business Email Compromise
- Data Theft
- Wire Transfer Fraud
- User Account Takeover
- Multi Factor Authentication Bypass

BACKGROUND

SpearTip, a leading cybersecurity company, was invited to speak at a local event for trucking sales companies to address the pressing cybersecurity and regulatory challenges facing dealerships today. This case study highlights SpearTip's successful engagement with a specific trucking company, showcasing how our expertise and solutions significantly improved the client's cybersecurity posture and saved them substantial financial losses.

After the local event, the trucking company contacted SpearTip to explore potential cybersecurity solutions to address their ongoing challenges. They had been dealing with multiple business email compromise (BEC) events and struggled with end-users becoming targets of cyber threats.

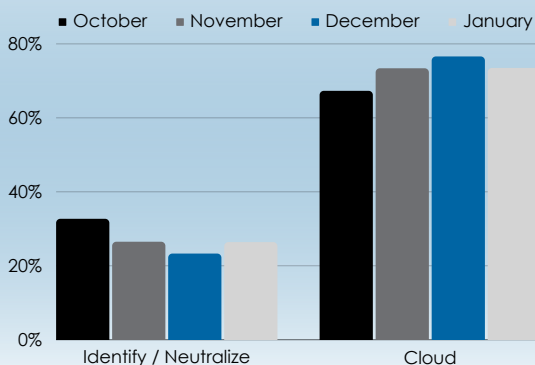
SPEARTIP'S SOLUTION

Our team conducted a demonstration of our advanced cybersecurity solution, ShadowSpear, showcasing how it could address the specific challenges the trucking company was facing. As part of the offering, SpearTip proposed a 14-day trial of our M365 Risk Assessment service to assess and mitigate potential risks.

SUCCESS STORY

During the first week of the trial, our team detected a user attempting to log in from Nigeria, an area known for threat activity. Prompt action helped prevent a potential security breach and BEC. The trucking company estimated that this proactive step saved them upwards of \$35,000 in potential losses.

The trucking company was convinced of the benefits offered by our solutions. They signed a contract for ShadowSpear, reinforcing their commitment to improved cybersecurity and continuous monitoring.



Over the last year, threat actors have moved away from Ransomware operations. Ransomware campaigns are challenged by EDR tools and the availability of backups, often resulting in threat actors investing a lot of time, for marginal gain. Instead, threat actors focus on email environments. Data ingested by the SpearTip SOC suggests cloud application alerts make up a majority of all alerts our SOC is receiving, which indicates a necessary proactive approach to identifying risk in cloud applications.

Your organization may be vulnerable, but without vision, it can be difficult to gauge. That's why we are currently offering a 30-day trial of this service, offering absolutely free. To get started, visit speartip.com/shadowspear-cloud-monitoring or email us at info@speartip.com.

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CONCLUSION

This incident demonstrated the immense value ShadowSpear Cloud Monitoring brought to the trucking company. After reviewing the M365 risk assessment report, which illustrated how the client's security compared to industry averages, the trucking company recognized the need to strengthen their cybersecurity defenses.

SpearTip's partnership with this trucking company exemplifies the tangible impact of advanced cybersecurity solutions in addressing the specific challenges organizations face in any industry. SpearTip's expertise and technology played a crucial role in enhancing our client's security and regulatory compliance by preventing potential threats and demonstrating significant cost savings. This case study is a testament to SpearTip's commitment to providing effective cybersecurity solutions to safeguard our clients against evolving cyber threats.

*NEW FEATURES INCLUDED IN CLOUD MONITORING

- See the security scores of Microsoft tenants
- Reviews the Microsoft recommended actions that will improve the security score
- Provides recommended security actions across tenant
- Benchmarks your security scores against industry peers to ensure scores are on par
- Receives alerts if a security score regresses so we can act to keep security scores within acceptable levels

SPEARTIP.COM
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SPEARTIP DEFENDS YOU

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