Introduction to Investin

1. The Power of Financial Goal Settin

ntroduction to Investing

2. The Power of Compoundi

\$10,000.0 \$10,500 (\$11 025 0

\$10,000.00 \$10,500.00	\$500.00	\$10,500.00	
\$10,500,00			
	\$500.00	\$11,000.00	
\$11,000.00	\$500.00	\$11,500.00	- State Ball
you earn interest on \$10,	500 instead of just \$10,000. Sc	, in the second year you	u earn \$525 (5% of
	ind interest, the process you earn interest on \$10, ng you a total of \$11,025	ind interest, the process is a bit different. After the first you earn interest on \$10,500 instead of just \$10,000. Sc ng you a total of \$11,025. This process continues year and the state of \$11,025. This process continues year and and the state of \$10,025. This process the state of the	\$11,000.00 \$500.00 \$11,500.00 mid interest, the process is a bit different. After the first year, you still have \$10, you carm interest on \$10,500 interest of just \$10,000. So, in the second year you ng you a total of \$11,025. This process confinces year after year, with each year tai rather than just the original principal (i.e. initial investment).

Introduction to Investing







Asset Class	What is it?	Why invest?	Risks?	Example:		
Stocks (also known as equities or shares)	 Stocks represent ownership in a company. When you buy a stock, you're buying a small piece of that company, houren as a share. If the company performs well, the value of your shares may increase. Some stocks alleb pay dividends, which are a portion of a company's profile paid out to shareholders. 	Stocks have the potential for high maune, especially over the long laws of the long laws a brief of the long laws of the	Stock prices can be very volatile, meaning begins (an rise and fait quick); if the company performs poorly, you call blas some or all of your investment.	Imagine buying a share of a publicly basic company you like such as Microsoft. • If Microsoft does well, the prife of your small piece (or share) could increase. • Additionally, Microsoft might pay you a portion of its profits mgulany (dividend). So, not only can your investment gro incellent cash periodal just for holding onto your shares.		

Visit our new Learning Hub **InvestDar**

InvestDar combines English ('Invest') and Arabic ('Dar', meaning home), symbolizing a trusted space for easy-to-understand and practical insights on saving and investing.

Empowering you with the knowledge to make informed decisions and take control of your financial journey.

Visit **InvestDar** and explore the current series of articles.

We'll keep adding new articles so check in regularly.

		140		تحديد الأهداف المالية	مقدمة حول الإستثمار: قوة					
		10 140 g to		مقدمة حول الاستثمار						
	a a a	N S	، الأهداف المالية							
		the an of			مقدمة					
		ى بشكل متهور، وتشعر بالقلق بشأن	ة يشبه رسم خارطة لرحلة؛ دون تحديد وجهة وا ديد الأهداف جيدًا، يمكنك إنشاء خطة تساعدك	إن تحديد الأهداف المالي مستقبلك المال. ومع تح						
				، تحديد الأهداف المالية وتستكشف الخطوات ا						
					تحديد أهدافك ال					
		بي إلى تحقيقه وتؤثر على كيفية إدارة الاستثمارات التي تفكّر فيها ومستوى	نيجية الاستثمار الخاصة بك. فهي تحدد ما تم ك، أو شراء منزل، فإن كل هدف سيشكل أنواع	ة في تحديد وجهتك حيث ستعمل كأساس لاسترا ، إلى إنشاء صندوق تقاعد، أو الادخار لتعليم طفة حقلها.	يساعد وجود أهداف مال أموالك، سواء كنت تهدف المخاطرة التي ترغب في ت					
				وري تحديد أهدافك المائية و أولياتها. يمكن تصد ه الفتات على تخصيص الموارد بشكل مناسب ود						
		طويلة الأجل (+5 سلوات): ت الطاعد	الأهداف							
		تعليم أطفالك بفظة استثمارية	• تمويل	الذهرية						
		0	معه اوچن رو د و ستواني. اد دفعهٔ آولی لشراء مترل اسپارهٔ	الانتخار لسد • الادخار لسد						
			Q 43	• بدء عمل تج - 3 سنوات):	الأهداف قصيرة الأجل (0					
				الطواری تمان	 إنشاء مبتدوق لحالات ا سداد ديون بطاقات الاا 					
				شراء جهتز جدید	• الأدخار للضاء إجزة أو،					
		Ċ								
	-			\frown / \vdots						
_				V :						
السندة 1	Sec. De		مقدمة حول الاستثنان قوة الفائدة المركبة	N I /						
	All and	يتثمار	مقدمة حول الاس							
	States -									
			2. قوة الفائدة المركّبة							
			مقدمة							
لاستئمار.	. هذا التحوّل يشبه قوة الفائدة المركّبة في عالم <i>ال</i>	سفيرة وتشاهدها تنمو إلى شجرة بمرور الوقت	ما هي الفائدة المركّبة؟ تختِل أنك تزرع بذرة ه							
غائدة المركبة، وكيفية	بمرور الوقت. ولتوضيح ذلك، سنقوم بتفصيل ال	رگبة أو كيف بمكنهم تسخيرها لتنمية ثروتهم	لا يدرك الكثيرون تمامًا كيفية عمل الفائدة الم عملماء وامكانية تعادا مستقبلك المال							
-			ما هي الفائدة المركّبة؟							
ى لار حسابك، بيساطة:	إ الأساسي) وعلى الفائدة التي تمت إضافتها بالفع أسرع من الفائدة البسيطة، والتي يتم حسابها فقد	ة. تكسبها على كل من استثمارك الأولى (العبلة	1. Sec. 1							
ط على الاستثمار الأولى.	أسرع من الفائدة البسيطة، والتي يتم حسابها فقد				and a strength					
		ل اساسي: هر فائدة سنوي قدره 5٪ .	لتوضيح الفائدة المركّية بشكل أكبر، لنبدأ بمثا لنفترض أنك تستثمر مبلغ 10،000 دولار بس							
		لار من الفوائد (5 ٪ من مبلغ الاستثمار الأولى ا								
	ة) القيمة في نهاية السنة \$10.500.00		السنة القيمة في بناية الـ \$10،000.00 1							
	\$11+000.00	\$500-00	\$10-500.00 2							
	\$11,500.00		\$11.000.00 3							
تحصيل على فائدة على د ما مجموعة 11،025	10،500 دولار، وهكذا في السنة الثانية، سوف : 525 دولارًا (5٪ من 10،500 دولار)، مما يمنحك مديد بدلا من المبلغ الأساسي (أي الاستثمار الأولي	بعض الشيء. بعد السنة الأولى، سيوكن لديك دولار. لذلك، في السنة الثانية، سوف تكسب ة	 مع الفائدة المركبة، فإن العملية مختلفة المبلغ 10-500 دولار بدلاً من 10-000 							
			دولار. ولستمر هذه العملية عامًا بعد عام السنة القيمة في بداية ال	the line						
	i) القيمة في نهاية السنة \$10،500.00		السنة الغيمة ق بناية ال \$10،000.00 1							
	\$11:025.00	\$525:00	\$10-500.00 2							
11500.00 دولار)، ولکن					ملدمة حول الإسلنيار) قاتت الأم					
سية 75٪ خلال 15 عادة.				لاستثمار	مقدمة حوا					
و يموجب القائدة المركّبة				الاستثمارية	3. فئات الأصول					
Image: 1	1000									
_				الأصول (المعروف أيضًا باسم فثات الاستثمار)، والو	مقدمة					
	، الليتان الاساسية الاستمار.	الأصول الاساسياد سيلون مايان مهم حصن بهما	ي لغد اساس دي استندار. من حدرن سعيني ــــــ		دعونا لمتكتب مفهوم فنات ما هي قتات الأصول آ					
	العاصة . فكَّر في فتات الأصول كمكوَّنات	، من الاستثمارات، ولكل منها مخاطرها وعوائدها	يتصرف بالعلل في السوق. إنها بشكل أساسي قلات	لاستثمارات التي تشترك في خصائص وسمات مماثلة و ل المكوّنات، كل فنة من الأصول لها خصائصها الفريا						
				ل المكوّنات، كل فنة من الأصول لها خصائصها الفريا الأسهم، والسندات، والأصول النقدية، والأصول الحا						
	مثال:	المخاطر			فنة الأصول					
	ستي. تخيّل شراء حصة من شركة أسهمها مطروحة التناول المام، مثل مايكروسوقت:	 بمكن أن تكون أسعار الأسهم متقلبة للفاية، مما يعني أنها يمكن أن ترتفع وتتخفص يسرعة. 	 لدى الأسهم القدرة على توفير عوائد عائية، وخاصة على المدى الطويل. 	الأسهم (Stocks) - تمال الأسهم الملكية في شركة.						
	للتناول العام، مثل مايكروسوفت: • إذا كان أداء مايكروسوفت جيّاء فقد يزداد سعر الحتية الخاصة بك (أو السهم).	للغاية، مما يعني انها يمكن ان ترتمع وتنخلص يسرعة.	عالية، وخاصة على المدى الطويل. • يمكن أن توفر عوائد الأسهم (أي المشاركة بالأرباح) من بعض الأسهم دخلًا منتقلقا.	 عندما تشتري سهنتا، فأنت تشتري قطعة صغيرة من تلك الشركة. 	(لمعروفة أيضًا باسم) (shares أو shares)					
	official of the latter in the solution of	وینجس بدرد. ۱۰ (۲۱۵ اداء اشرکة سیگ فقد تغلد بعض أو کل استثمارك	بالأرياح) من بعض الأسهم دخلا منتقلقا.	 إذا كان أداء الشركة جيئًا، فقد تزداد قيمة أسهمك. 						
	بارتفاد من المالية من الراجع بالنظام (ارباح الأسهم): تذلك، يمكن أن يتنو استثمارك في الفينة، ويمكنك أيضًا الحصول على أموال إضافية بشكل دوري			 تدريعض الأسهم أيضًا أرباخا، والتي تعد جزنا من أرباح الشركة المدفوعة 						
	استثمارك في الغيمة، ويمكنك ايضا الحصول على أموال إضافية بشكل دوري			المساهدين.						

Market Summary – H2, 2024



Q3, 2024

Mercer

- Global equity markets performed well in the third quarter. The interest rate cutting cycle was in full motion as the Federal Reserve ('Fed') joined other major central banks that started cutting rates earlier in the year, with Japan being the notable exception.
- Markets were upbeat supported by improving inflation readings, solid corporate profits and a generally strong economy despite some weaker economic data over the quarter. This led to increased volatility at times, especially in early August when the Bank of Japan's unexpected hawkish stance triggered unwinding of "carry trades" (investment strategies that borrow in low-interest-rate currencies to invest in higher-yielding assets). By the end of the quarter, optimism returned as evidence grew that the economy remained resilient, and inflation was falling back to target levels.
- US Treasury yields fell during the quarter as the Federal Reserve cut short-term interest rates by 0.5% in September and markets priced in further rate cuts through late 2024 and into 2025.
- US inflation eased in the third quarter of 2024 and was expected to decline further as price pressure on remaining inflation components was expected to ease. The US labor market remained tight over the quarter but showed tentative signs of softening.
- The Middle East saw heightened conflict as Israel's military operations expanded into Lebanon and Iran launched a second missile strike on Israel. Although oil prices spiked briefly, they ended the quarter lower overall.

October & November 2024

- In October, returns were negative for both equities and fixed income. US equities outperformed international and emerging market equities due to a strengthening US dollar, despite negative returns. Bond yields rose sharply following a stronger than expected US jobs report for September, which tempered expectations of the magnitude and timing of future interest rate cuts. Credit spreads tightened over the month, especially for lower quality bonds, reflecting strong economic data.
- Headline inflation continued its downward trend in the US and other developed markets in September. Oil prices increased slightly over the month while gold was among the strongest performers amid heightened geopolitical and election uncertainty.
- In November, returns were positive for both global equities and fixed income. The US dollar rallied along with US risk assets amid general positive market sentiment following Donald Trump winning the presidential election by a landslide. The markets positioned for a wave of deregulation, tax cuts, growth and generally favorable business conditions. US equities outperformed international and emerging market equities by wide margins. US small-caps significantly outperformed large-caps while growth outperformed value.
- Bond yields fell during a volatile month as markets weighed the potential impact of tariff policies. Headline inflation in the US rose to 2.6% year-over-year as of October, which was in line with expectations and marked the first increase in seven months. Inflation in other developed markets also increased for October.
- The US dollar strengthened meaningfully against all major developed currencies, driven by tempered expectations of interest rate cuts and optimism around the incoming administration's growth-oriented policies. Real Estate Investment Trusts (REITs) and listed infrastructure underperformed US large-cap equities. Gold had its worst month of the year as uncertainty fell following the US presidential election.

Looking ahead to 2025



- Inflation started 2024 on a bad note, with numerous upside surprises, especially in the US. However, these upsides faded as the year progressed. We expect inflation to continue normalizing in 2025.
- Cooling labor markets should mean slower wage growth, further lowering service price inflation.
 Shelter inflation in the US should also fall reflecting the weakness in private-sector data on new rents.
 However, higher tariffs and higher fiscal deficits under the new administration present upside risks to inflation.
- Inflation across emerging market economies has come down significantly in the past two years. Broadly, we expect inflation to normalize in 2025 due to the lagged impact of tight monetary policies and lower inflation in China, which reduces import prices in emerging markets and elsewhere.



- With inflation risks receding across much of the developed world, central banks are cutting interest rates, aiming to return policy to neutral levels.
- While markets initially priced in aggressive interest rate cuts, expectations have moderated, particularly in the US. We suspect policymakers may pursue a more gradual easing of policy, especially as 2025 progresses.
- We expect developed market central banks, excluding Japan, to cut interest rates back to neutral levels by the end of 2025. However, a scenario is possible where central banks push interest rates below neutral if economies weaken more than expected. Conversely, a rise in inflationary pressures could lead to a higher path of interest rates in 2025 and beyond.



- Growth in much of the developed world is likely to soften in the near term as the lagged impact of tighter monetary policy weighs on economic activity.
- However, we do not believe the risk of a recession is high. Instead, we expect developed market economies to grow modestly below trend at the end of 2024 and into 2025.
- Strong household and corporate sector balance sheets and easier financial conditions should partially offset the lagged negative impacts from past interest rate hikes, while the current interest rate loosening should lay the foundations for a stronger second half of 2025.



Interim Performance Update – to 30 November 2024*



The DEWS Plan is intended as a medium to long term savings vehicle. The summary of performance data shown below is for informational purposes only. We are required to show past performance in complete 12 month periods, for your information other periods are also provided.

Please note: an individual's performance may differ materially from the performance shown below and will depend on the date when their contributions were invested.

Past performance does not predict future returns.

Underlvi	Underlying	Cumulative Performance								Annualized Performance (for periods longer than 1 year)				Calendar year Performance		
DEWS Investment Option	fund share class inception date	fund share class inception to	4 years to 30 November 2024	3 years to 30 November 2024	2 years to 30 November 2024	30 November	Year to Date (31 December 2023 to 30 November 2024)	3 months (31 August 2024 to 30 November 2024)	1 month (31 October 2024 to 30 November 2024)	From inception date to 30 November 2024 (p.a.)	4 years to 30 November 2024 (p.a.)	3 years to 30 November 2024 (p.a.)	2 years to 30 November 2024 (p.a.)	2021 Calendar Year	2022 Calendar Year	2023 Calendar Year
Low Growth ¹	23-Mar-20	6.0%	6.8%	8.1%	8.2%	4.1%	3.7%	0.9%	0.3%	1.2%	1.7%	2.6%	4.0%	-1.1%	0.3%	4.0%
Low / Moderate Growth (Default) ²	26-Mar-20	28.8%	11.6%	6.3%	14.6%	9.9%	6.9%	0.8%	1.1%	5.6%	2.8%	2.1%	7.1%	5.2%	-9.9%	8.3%
Moderate Growth	26-Mar-20	48.2%	20.5%	10.8%	19.2%	13.5%	9.9%	1.6%	1.8%	8.8%	4.8%	3.5%	9.2%	9.4%	-11.3%	10.3%
Moderate / High Growth	26-Mar-20	51.3%	21.9%	10.4%	19.5%	14.7%	9.7%	1.9%	2.2%	9.2%	5.1%	3.3%	9.3%	11.1%	-11.8%	10.2%
High Growth	23-Mar-20	85.8%	27.3%	12.1%	21.9%	16.0%	10.7%	1.8%	2.5%	14.1%	6.2%	3.9%	10.4%	13.8%	-12.6%	11.9%
Global Defensive Bond	02-Mar-22	9.3%	-	-	11.8%	6.2%	4.8%	1.0%	0.5%	3.3%	-	-	5.8%	-	-	6.4%
Passive Global Equity	02-Mar-22	30.7%	-	-	42.1%	26.3%	20.4%	4.0%	4.5%	10.2%	-	-	19.2%	-	-	23.6%
Islamic Money Market ¹	02-Apr-20	6.7%	6.6%	7.1%	7.1%	3.7%	3.4%	0.8%	0.3%	1.4%	1.6%	2.3%	3.5%	-0.6%	0.2%	3.4%
Global Sukuk	19-Apr-21	-2.0%	-	-1.0%	7.6%	5.5%	2.4%	0.0%	0.4%	-0.6%	-	-0.3%	3.7%	-	-7.7%	4.7%
Islamic Global Equity	08-Apr-21	42.9%	-	25.9%	55.7%	29.6%	24.3%	2.9%	3.0%	10.3%	-	8.0%	24.8%	-	-25.9%	32.5%

Source: FE as at 30 November 2024 in USD <u>http://webfund6.financialexpress.net/clients/zil/Pricetable.aspx?&scheme=230&Range=IPP&Currency=USD</u>

* Performance figures above are shown net of fees (i.e. after the deduction of fees and expenses). The DEWS Plan's fixed fee of 1.23% p.a. (for the Trustee, administration and investment advice provided to the DEWS Plan) plus the investment management costs and expenses are already factored into the unit prices used to calculate these figures.

1. The low-interest rate environment in the past has meant that returns for the Low Growth and Islamic Money Market options have been negative over some periods after the fixed DEWS fees of 1.23% p.a. have been deducted. This fixed fee is for the Trustee, administration and investment advice provided to the DEWS Plan.

2. The Low / Moderate Growth investment option is the default investment option for the Plan and is where your money will be invested unless you make an active decision to switch to one of the other available investment options.

Please refer to https://zws.zurich.ae/ for detail on the Islamic Mudarabah investment option managed by National Bonds.

Risk Factors



Investors should be aware of the risks of the investment options and the underlying funds currently used within each investment option including, but not limited to, the risks described in the "SPECIAL CONSIDERATIONS AND RISK FACTORS" section of the fund supplements/prospectus (see links provided below).

Investment in the underlying funds is suitable only for persons who are in a position to take such a risk. There can be no assurance that the underlying funds will achieve their investment objectives.

For all information on "SPECIAL CONSIDERATIONS AND RISK FACTORS", please click on the list below for the respective fund supplements/prospectus for:

- Mercer Global Investments Europe Limited (MGIE) Funds
- Emirates Islamic Money Market Fund
- Franklin Global Sukuk Fund
- HSBC Global Islamic Equity Fund



Important notices

References to Mercer shall be construed to include Mercer Financial Services Middle East Limited or any of its affiliates © 2024 Mercer. All rights reserved.

This material is distributed by Mercer Financial Services Middle East Limited ("MFSMEL") at the request of and under the supervision of Equiom Fiduciary Services (Middle East) Limited, the Master Trustee of the DEWS Plan. MFSMEL is regulated by the Dubai Financial Services Authority (DFSA) and acts as investment advisor to Equiom with respect to the DEWS Plan.

None of the current investment options available in the DEWS Plan are subject to any form of regulation or approval by the Dubai Financial Services Authority ("DFSA"). The DFSA has not approved any associated factsheets or any other associated documents nor taken any steps to verify the information set out in any factsheet and has no responsibility for it. Members should conduct their own due diligence on the investment options. If you do not understand the contents of this document or require advice, you should consult an authorized personal financial adviser.

This report contains confidential and proprietary information of Mercer and is intended for the exclusive use of the parties to whom it was provided by Mercer. Its content may not be modified, sold or otherwise provided, in whole or in part, to any other person or entity, without Mercer's written permission. Mercer retains all copyright and other intellectual property rights in the methodologies, methods of analysis, ideas, concepts, know-how, models, tools, techniques, skills, knowledge and experience underlying this report.

The findings, ratings and/or opinions expressed in this report are the intellectual property of Mercer and are subject to change without notice. They are not intended to convey any guarantees as to the future performance of the investment products, asset classes or capital markets discussed. The value of investments may fall as well as rise and the amount returned may be less than the amount invested. Income from investments may also fluctuate in value. Where charges are deducted from capital, the capital may be eroded or future growth constrained. Changes in investment strategy are likely to incur transaction costs. The value of investments in a foreign currency will vary as a result of changes in currency exchange rates. Past performance does not guarantee future results.

The information contained herein may not adequately take into account the recipient's particular investment objectives, financial situations, or needs. Prospective investors should consult their legal, tax and financial advisers as to the consequences of an investment. All investments experience gain or loss. An investor may lose all or a substantial part of its investment in any private investment vehicle. There can be no assurance that the investment objectives of any fund managed by Mercer will be achieved.

This report should be considered in its entirety since individual sections, if read in isolation, may be misconstrued.

This does not contain investment advice or constitute individualized investment advice relating to your particular circumstances. No investment decision should be made based on this information without first obtaining appropriate professional advice and considering your circumstances. While the information is believed to be reliable, Mercer has not sought to verify it. As such, Mercer makes no representations or warranties as to the accuracy of the information presented and takes no responsibility or liability (including for indirect, consequential or incidental damages), for any error, omission or inaccuracy in the data supplied by any third party.

This does not constitute an offer or a solicitation of an offer to buy or sell securities, commodities and/or any other financial instruments or products or constitute a solicitation on behalf of any of the investment managers, their affiliates, products or strategies the information of which may be contained herein. Such an offer may be made only by delivery of separate confidential offering documents to accredited investors, professional investors or other qualified institutional investors pursuant to the applicable private placement provisions in each jurisdiction. The contents and information contained herein have not been endorsed nor is it intended that they will be endorsed by any regulatory authorities.

For the conflict of interest statement of Mercer Investments, of which MFSMEL is a part, contact your Mercer representative or see www.mercer.com/conflictsofinterest

Registered with DIFC, License No. 0939 and Regulated by the DFSA

🎾 Mercer

Copyright © 2024 Mercer Financial Services Middle East Limited. All rights reserved. Registered With DIFC, License No. CL0939 and Regulated by the DFSA.